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Tim Blanchard at Jones Mendel & Co. Case Solution Tim Blanchard struggles to balance all the demands in front of him, as a partner of the consulting firm. He must decide how to serve the customers, the mentor of the people, to ensure the strategy and direction for high-tech group, and spend time with family. Rewritten version of the previous case.

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Abstract. Edward Jones is a leading, highly profitable retail brokerage firm with a unique strategy very different from those of its rivals. The case describes Jones's activities and allows a rich discussion of its positioning choices, supporting activities, and tradeoffs. Jones must cope with a rapidly evolving industry, which, at least on the surface, is a threat to its strategy.

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company if it starts offering its products on its own without the help of suppliers.
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Study Solution, Answer to Question #1: Edward Jones has grown immensely over its time span in the industry. Since their origin, the company has grown to a whole new level

Source: Harvard Business School In 2017 Edward Jones, the largest brokerage firm in the US is deciding whether and how to implement a new "solutions" business model to replace its traditional...

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