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Joe Girard teaches us that before we can sell anything else, we must first sell ourselves. He should know; he has been listed in the Guinness World Book of Records for many years as the World's Best Salesman. How to Sell Yourself is written in plain English. It is easy to read and very informative.

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YOU MUST BE SOLD ON YOURSELF Before you can sell yourself successfully to others-and thus sell your ideas, your wishes, your needs, your ambitions, your skills, your experience, your products and services-you must be absolutely sold on yourself: 100 percent. You must believe in yourself, have faith in yourself and have confidence in yourself.

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Joe Girard is one of the best salesman ever. He is 100% right about everything he says, what you sell is not your product but yourself. So if you want people to buy your product, then you have to learn to sell yourself.

How To Sell Yourself Joe

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How to Sell Yourself, Part 1, by Joe Girard and Robert ...

-- Joe Girard In his fifteen-year selling career, author Joe Girard sold 13,001 cars, a Guinness World Record. He didn't have a degree from an Ivy League school -- instead, he learned by being in the trenches every day that nothing replaces old-fashioned salesmanship.

YOU MUST BE SOLD ON YOURSELF Before you can sell yourself successfully to others-and thus sell your ideas, your wishes, your needs, your ambitions, your skills, your experience, your products and services-you must be absolutely sold on yourself: 100 percent. You must believe in yourself, have faith in yourself and have confidence in yourself.