

Attitude 101 By John C Maxwell

Making Your Attitude Your Greatest Asset
 Life @ Work
 The Winner's Edge
 Why Bad Behavior is Almost Always Good Politics
 The Right to Lead
 How to Navigate Clueless Colleagues, Lunch-Stealing Bosses, and the Rest of Your Life at Work
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 Developing the Leaders Around You, Becoming a Person of Influence
 Real Leadership: The 101 Collection
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 What Every Leader Needs to Know
 The Coding Manual for Qualitative Researchers
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 The Journey from Success to Significance
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 Attitude 101
 What Every Leader Needs to Know

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Making Your Attitude Your Greatest Asset Thomas Nelson
 John Maxwell offers key principles, stories, and reflections on preparing a leader's mind and heart to lead both themselves and others. Leadership is something you learn and earn the right to do. Renowned business writer, motivational speaker, and NY Times bestselling author, John C. Maxwell, shares insight on what it takes to be a leader. *The Right to Lead* is a character study of outstanding men and women throughout history, focusing on the qualities that are consistent in the lives of these great leaders. Perfect for gift giving for a graduation, Father's Day, or year-round for business or church leaders.

Life @ Work Thomas Nelson
 Bestselling author John C. Maxwell shows you how the Golden Rule works everywhere, and how, especially in business, it brings amazing dividends.

The Winner's Edge John Wiley & Sons
 The bestselling author and nationally renowned motivational speaker strips away the myths of success touted by culture and confidently asserts that true significance is only found by living in relationship with God and by using one's energy and influence to pass along God's love to others. Ideal for use in men's groups.
Why Bad Behavior is Almost Always Good Politics Grupo Nelson
 The Second Edition of Johnny Saldaña's international bestseller provides an in-depth guide to the multiple approaches available for coding qualitative data. Fully up to date, it includes new chapters, more coding techniques and an additional glossary. Clear, practical and authoritative, the book: -describes how coding initiates qualitative data analysis -demonstrates the writing of analytic memos -discusses available analytic software -suggests how best to use *The Coding Manual for Qualitative Researchers* for particular studies. In total, 32 coding methods are profiled that can be applied to a range of research genres from grounded theory to phenomenology to narrative inquiry. For each approach, Saldaña discusses the method's origins, a description of the method, practical applications, and a clearly illustrated example with analytic follow-up. A unique and invaluable reference for students, teachers, and practitioners of qualitative inquiry, this book is essential reading across the social sciences.

The Right to Lead Public Affairs
 Explains how one's disposition is a key factor in his or her leadership capabilities, identifying the factors that shape a person's attitude while offering advice on how to overcome common obstacles.

How to Navigate Clueless Colleagues, Lunch-Stealing Bosses, and

the Rest of Your Life at Work Thomas Nelson
 #1 New York Times bestselling author John C. Maxwell's latest book will enhance the lives of leaders, professionals, and anyone who wants to achieve success and personal growth. We often treat the word capacity as if it were a natural law of limitation. Unfortunately, most of us are much more comfortable defining what we perceive as off limits rather than what's really possible. Could it be that many of us have failed to expand our potential because we have allowed what we perceive as capacity to define us? What if our limits are not really our limits? In his newest book, John Maxwell identifies 17 core capacities. Some of these are abilities we all already possess, such as energy, creativity and leadership. Others are aspects of our lives controlled by our choices, like our attitudes, character, and intentionality. Maxwell examines each of these capacities, and provides clear and actionable advice on how you can increase your potential in each. He will guide you on how to identify, grow, and apply your critical capacities. Once you've blown the "cap" off your capacities, you'll find yourself more successful--and fulfilled--in your daily life.

Teamwork 101 Center Street
 Being a leader means working with people, and that's not always easy! Whether in your office, church, neighborhood, or elsewhere, your interpersonal relationships can make or break you as a leader. That's why it's so important to be a "people person" and develop your skills in tapping that most precious of all resources: people. In this powerful book, America's leadership expert John Maxwell helps you: discover and develop the qualities of an effective "people person" improve your relationships in every area of life understand and help difficult people overcome differences and personality traits that can cause friction inspire others to excellence and success Loaded with life-enriching, life-changing principles for relating positively and powerfully with your family, friends, colleague, and clients, *Be a People Person* is certain to help you bring out the best in others—and that's what effective leadership is all about.

Brothers Ink Attitude 101
 What Every Leader Needs to Know
 In this inspiring guide to successful leadership, New York Times bestselling author John C. Maxwell shares his tried and true principles for maximum personal growth. Are there tried and true principles that are always certain to help a person grow? John Maxwell says the answer is yes. He has been passionate about personal development for over fifty years, and for the first time, he teaches everything he has gleaned about what it takes to reach our potential. In the way that only he can communicate, John teaches . . . *The Law of the Mirror: You Must See Value in Yourself to Add Value to Yourself* *The Law of Awareness: You Must Know Yourself to Grow Yourself* *The Law of Modeling: It's Hard to Improve When You Have No One But Yourself to Follow* *The Law of*

the Rubber Band: Growth Stops When You Lose the Tension Between Where You are and Where You Could Be *The Law of Contribution: Developing Yourself Enables You to Develop Others* This third book in John Maxwell's Laws series (following the 2-million seller *The 21 Irrefutable Laws of Leadership* and *The 17 Indisputable Laws of Teamwork*) will help you become a lifelong learner whose potential keeps increasing and never gets "used up."

Be A People Person Center Street
 Great leadership is built on great relationships! Leadership is a relationship-intensive endeavor. If your people skills aren't strong, neither will be your leadership. "If people aren't following you," sums up New York Times and Business Week best-selling author Dr. John C. Maxwell, "then you're not really leading." In *Relationships 101*, Maxwell provides time-tested principles for developing healthy relationships with others—inside and outside of your organization—such as: The fundamentals common to all good relationships How to motivate people by knowing five things everyone has in common How to create a lasting connection with people on your team Why listening skills can be a leader's best friend The crucial factor that creates the foundation of all good relationships The most important relationship for any person's success Winning in every area of life comes from winning with people. Improve your leadership and life with *Relationships 101!*
Making a Difference with Others Center Street
 Mega-successful motivational speaker profiled in the Wall Street Journal, Keith Harrell shows how to put good attitude to work to get ahead in all aspects of life Keith Harrell has been taking the corporate lecture circuit—and the media—by storm, and is poised to take his place among the motivational greats of the world. At six feet six inches, 43-year-old Harrell has the charisma of Tony Robbins, the intellect of Stephen Covey and the looks of Stedman Graham. He regularly inspires Fortune 500 companies with a 100% satisfaction rate. His message is simple yet powerful: Attitude, whether positive or negative, has the power to impact on an organization's or individual's success. Harrell teaches readers techniques for maintaining a powerful positive attitude in order to get ahead in life.

Developing the Leaders Around You, Becoming a Person of Influence Thomas Nelson Publishers
 The Bottom Line on Success Most of us are eager to achieve success in life. But are we really sure what actions yield true, lasting success? Do you KNOW that you're taking steps in the right direction? Success is different for every person. But the principles for the journey don't change. In *Success 101*, John Maxwell distills success down to its essential components. In this short and easy-to-read volume, he shows you exactly what success looks like. He also offers specific steps you can take and

ways you can overcome obstacles that might otherwise keep you from achieving success. Success breeds success—in you, in those closest to you, and in everyone you lead.

Real Leadership: The 101 Collection Thomas Nelson Publishers
Developing the Leader Within You is Dr. Maxwell's first and most enduring leadership book, having sold more than one million copies. In this Christian Leaders Series edition of this Maxwell classic, you will discover the biblical foundation for leadership that John Maxwell has used as a pastor and business leader for more than forty years. These same principles and practices are available for everyday leaders in every walk of life. It is a lofty calling to lead a group—a family, a church, a nonprofit, a business—and the timeless principles in this book will bring positive change in your life and in the lives of those around you. You will learn: The True Definition of Leader. "Leadership is influence. That's it. Nothing more; nothing less." The Traits of Leadership. "Leadership is not an exclusive club for those who were 'born with it.' The traits that are the raw materials of leadership can be acquired. Link them up with desire, and nothing can keep you from becoming a leader." The Difference Between Management and Leadership. "Making sure the work is done by others is the accomplishment of a manager. Inspiring others to do better work is the accomplishment of a leader." God has called every believer to influence others, to be salt and light. Developing the Leader Within You will equip you to improve your leadership and inspire others.

Blow the CAP Off Your Capacity Center Street

Les bonnes attitudes d'une équipe ne garantissent pas son succès, mais les mauvaises attitudes garantissent sa ruine. C'est ce que nous dit l'auteur best-seller du New York Times et l'expert en matière de leadership, John C. Maxwell, dans ce petit guide extrêmement pratique, Attitude 101. Quiconque a essayé de diriger, des personnes qui ont de mauvaises attitudes sait les frustrations que cela peut causer. A l'aide de ce petit guide concis et facile à lire, vous pouvez maîtriser toute la question des attitudes. Apprenez à reconnaître l'impact des attitudes des individus sur leur rendement ; détecter les sentiments, les comportements et la façon de penser qui causent des problèmes chez les autres et en vous-même ; déterminer les six attitudes les plus courantes qui causent des problèmes et savent le travail d'équipe ; découvrir le secret pour changer une mauvaise attitude ; créer de nouvelles définitions de l'échec et du succès qui amélioreront le rendement ; adopter l'attitude qui aide un leader à continuer de s'élever au niveau supérieur.

The Winning Attitude HarperCollins Leadership

Unleash your leadership potential. No matter who you are, you can lead—and lead well. That is the message New York Times bestselling author John C. Maxwell gives in this power-packed guidebook: Leadership 101. Here the consummate leader offers a succinct and inspiring framework for enhancing the leadership

abilities you already possess. Learn how to: Follow your vision and bring others with you Produce a lasting legacy Grow the loyalty of your followers Make continual investments in the quality of your leadership Increase your ability to influence others Determine your leadership "lid" Empower others through mentoring Create a foundation of trust Use self-discipline to improve your character—and your results One of the keys to successful leadership is applying the concepts that have made other leaders strong. Here's your opportunity to do just that.

Learning Leadership Through Character and Courage Center Street

Explains the theory of political survival, particularly in cases of dictators and despotic governments, arguing that political leaders seek to stay in power using any means necessary, most commonly by attending to the interests of certain coalitions. **The 15 Invaluable Laws of Growth** HarperCollins Leadership Christian Reflections on The Leadership Challenge is a faith-based companion to the best-selling leadership book of all time--The Leadership Challenge. Grounded in Jim and Barry's time-tested research, Christian Reflections on The Leadership Challenge describes their Five Practices of Exemplary Leadership® --Model the Way, Inspire a Shared Vision, Challenge the Process, Enable Others to Act, and Encourage the Heart—and offers practical guidance and inspiring examples about how Christian leaders can have a powerful impact in their workplaces, communities, and congregations by bringing their faith into their leadership. In addition to Jim and Barry's foundational wisdom, the book brings together five leaders who reflect on the Five Practices from a Christian perspective. John C. Maxwell, David McAllister-Wilson, Patrick Lencioni, Nancy Ortberg, and Ken Blanchard share insights and stories culled from personal experience and the lives of other Christian leaders who have accomplished extraordinary things in churches, communities, classrooms, and corporations. Their thoughtful reflections on the role of faith in leadership will propel leaders and aspiring leaders

Mentoring 101 HarperCollins Leadership

A sweet, romantic love story, awash in heartbreak and emotion- Malee was sheltered all her life, Until the day she walked into Brothers Ink Lucky for her... he's waiting. She's naive and wary. But that's okay... Maxwell O'Rourke is a patient man. Some things are worth waiting for. He's nothing Malee ever thought she'd want, but everything she needs. He makes her feel beautiful and worthy, even as he makes her burn with desire. When an overprotective father with deep-rooted family traditions tries to come between them, she'll have to make some hard choices. And she'll have to be ready to face the consequences. And just how far is Maxwell willing to go for the girl who owns his heart?

What Every Leader Needs To Know HarperCollins Leadership

Who cares about a person's attitude? As long as someone can do

the job, you shouldn't worry too much about it, right? If John Maxwell believed that, you wouldn't have Attitude 101 in your hands right now. As America's leadership expert, Dr. Maxwell has devoted his life to helping people become more successful. His books and seminars teach that anyone can be a REAL success if they master skills in four areas: Relationships, Equipping, Attitude, and Leadership. This book is designed to give you the essentials of attitude. People's lives are so hectic. Their time is valuable, and yet, they are also on information overload. More new information has been produced in the last thirty years than in the previous five thousand. A weekday edition of the New York Times contains more information than average people in seventeenth-century England were likely to come across in their lifetime. The amount of information available in the world has doubled in the last five years, and it will keep doubling. So this book, a companion to Leadership 101, Relationships 101 (available January 2004), and Equipping 101 (available January 2004), is the short course on attitude. Dr. Maxwell recognizes that as an individual, your attitude has a profound impact on your life. As a leader, you cannot ignore the attitudes of the people you lead and expect to achieve success—whether you're leading a business, a family, a sports team, or a group of volunteers. A person's attitude impacts their relationships, colors their view of failure, and defines their approach to success. Attitude can make or break you.

Relationships 101 Thomas Nelson

#1 New York Times bestselling author John C. Maxwell responds to the most popular questions he's received to help readers achieve greater success. John Maxwell, America's #1 leadership authority, has mastered the art of asking questions, using them to learn and grow, connect with people, challenge himself, improve his team, and develop better ideas. In this compact derivative of Good Leaders Ask Great Questions, he gives detailed answers to the most popular and intriguing questions posed to him by people at all stages of their careers, including: · How can you be a leader if you're at the bottom? · How do you motivate an unmotivated person? · How can you succeed with a leader who is difficult to work with? · How do you find balance between leading others and producing? · What gives a leader sustainability? No matter whether you're a seasoned leader or wanting to take the first steps into leadership, this book will provide helpful and applicable advice and improve your professional life.

Attitude is Everything Rev Ed Harper Collins

Relationships are at the heart of every positive human experience. Maxwell, a master communicator and relational expert, makes learning about relationships accessible to everyone. The most sophisticated leaders and salespeople will pick up on skills that will make them even better, and relational novices will learn skills that can transform them into relational dynamos.

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